

**CONSULTANCY SERVICES FOR PREPARATION OF DETAILED PROJECT REPORT INCLUDING TECHNICAL AND FINANCIAL STUDY FOR SETTINGUP OF RIS IN NW-3, NW-8,NW-9 and NW-59 (TENDER No.:-IWAI/RIS/GEN/2020-21)- Pre Bid Queries**

Sl. No.	Section No. Clause,	Tender clause	Query	Reply
	Sub Clause No and Page	description		
	No. of Tender			
1	NIT, Pg-8	MSME registered bidders are exempted from payment of Tender Fee subject to being enlisted in appropriate category of work.	Is exemption applicable when JV partner firm is MSME registered (not the lead firm)? Kindly clarify.	MSME exemption is allowed in case of lead bidder only
2	Clause 6, Sub-Clause 6.1 Pg-15	MSME registered bidders are exempted from payment of EMD subject to being enlisted in appropriate category of work		
3	16:Bid Evaluation 16.2.4 Combined and Final Evaluation Pg-32	Proposals will finally be ranked according to their combined technical (ST) and price (SP) scores as follows: $S = ST \times Tw + SP \times Pw$ Where S is the combined score, and Tw and Pw are weights assigned to Technical Bid and Price Bid that shall be 0.60 and 0.40 respectively for this evaluation process (Tw=0.6 and Pw=0.4)	QCBS 60:40 is almost similar to LCS.  Inorder to selection technically sound firm, atleast 75:25/70:30 criteria is requested.	Tender condition shall prevail
4	Time schedule and Deliverables Pg-76-77		Sl. No.2 is Draft DPR? Please clarify.	Till the time DPR is approved is approved IWAI. It is draft DPR. The first stage of submission is always treated as Draft





5	SECTION-VI: TERMS OF REFERENCE (ToR) 6. Manpower Requirement and Qualification Pg-77		As financial and economic study is also a part of scope, we request position no.-3- Electronic and Communication expert be replaced with <b>Financial Expert</b> with relevant experience.	1 key expert(except TL) may be replaced with Financial Expert in the final month (6th month). No additional payment on this account will be allowed.
6	SECTION-VI: TERMS OF REFERENCE (ToR) 7. Payment Terms Pg-78	Completion of pre-feasibility study and submission and acceptance of pre-feasibility report – 20%  Submission of draft DPR-50%  Acceptance of Detailed Project Report-20%  Preparation of tender for establishment of RIS in awarded stretch-10%	a. Payment terms are very stringent seeing the scope of work and deliverables. We request either provision of mobilization advance of 15%(against BG)/ or Milestone-1 payment be 30%. b. Deliverable schedule and payment schedule are not matching.  Is Deliverable schedule Sl. No. 02 is Draft DPR? Pls confirm.	Tender condition shall prevail
7	SECTION-VII: STANDARD FORM OF CONTRACT 8. Defect liability period Pg-95	The Consultant shall render the services till the award of work to the Contractor and shall provide technical assistance / support as per the scope stipulated in ToR and shall assist in Bidding Process e.g. in preparation of replies to pre-bid queries, support in evaluation of bids and other related works.	Scope of work as per Deliverable schedule is limited to preparation of tender documents only.  So, this clause may kindly be deleted.	Tender condition shall prevail
8	Clause 6.2.1 Pg. 15	MSME registered bidders are exempted from payment of Tender Fee subject to being enlisted in appropriate category of work	Our firm is a startup and is recognized by DIPP which allows exemption from the Consultancy Document Fee and EMD. We request the authority to clarify if this exemption applies to the project.	The exemption is allowed on submission of DIPP certificate

9	Clause 1.5 (a) Pg. 86	If the Consultant constitutes (under applicable Laws) a joint venture, consortium or other unincorporated grouping of two or more persons/ companies (a) These persons/ companies shall be deemed to be jointly and severally liable to the Employer for the performance of the Contract;	We understand from the said clause that the firm undergoing JV is to be jointly and severally liable to the employer. We request the authority to consider changing the liability to be limited to the proportionate equity share of the companies participating as a JV.	Tender condition shall prevail
10	Clause 4.2 Pg. 75	The Consultant shall work out cost benefit analysis, Financial Internal Rate of Return (FIRR) and Economic Internal Rate of Return (EIRR) of the project based on current Indian/International norms including SWOT analysis with detailed back up calculations, basis, assumption, justification etc. along with their source of information. The Consultant shall prepare a comparative of the increase in IWAI financial revenues resulting from the river improvement programme with river improvement costs.	We understand from the scope of works that a Financial Analysis calculating FIRR and EIRR has to be taken up. However, it may be noted that an EIRR is calculated separately as part of an Economic Analysis to assess the economic benefits of a project against its costs which requires a distinct approach. Request the Authority to kindly clarify if a separate Economic Analysis has to be conducted.	Refer reply at S No-5
11	Clause 6.1 Pg. 77	Manpower requirement a) Team Leader (Electronics and Communication Expert) b) Civil Engineer c) Electronics and Communication Expert d) Mariner	The Manpower Requirement does not indicate the position of a Financial Analyst to undertake the corresponding tasks of a Financial Analysis. Request the Authority to kindly update the manpower required to include a Financial Analyst Position – A MBA Finance/CA/CFA/M. Plan or any other equivalent degree with experience in preparing business plans, revenue models, and financial structuring in infrastructure development projects.	Refer reply at S No-5

12	ITB Clause 16.1.2 Pg 29		<p>Since we have the required experience in the field of Consultation, DPR preparation as well as OD surveys, we kindly request to consider our request that instead of putting the similar work experience as VTS field it should be Consultation, DPR preparation in similar or relevant fields. We are proud of the fact that the present government is putting lot of efforts to ensure that local companies are being given preferences in Made In India vision. We are an Indian company carry out consultation work in the relevant fields and hence must be given a chance for participation.</p>	<p>The clause Stands modified as under "Similar Works" means preparation of Detailed Project Report / Techno – Economic feasibility study for RIS /VTS/VTMS/DGPS , A to N/Irrigation or Water Resources &amp; Sanitation</p>
13	ITB Clause 16.1.2 Pg 29		<p>We would like to draw your kind attention to the fact that generally RIS/VTS/VTMS/DGPS are all part of DPR /TEFR studies of Inland Waterways projects. So, we suggest that definition of "Similar Work" may please be modified as "Preparation of DPR/TEFR for development of Inland Waterways Project".</p>	<p>Refer reply at S No-12</p>

  
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